

ANDREI LUCHE

AI Automation | RevOps Specialist

GoHighLevel • n8n • CRM Automation • API Integrations

luvchay001@gmail.com | folio.umidev.com | <https://www.linkedin.com/in/umidev/>

TECHNICAL SKILLS

CRM & Revenue Operations

- GoHighLevel
- CRM Management
- CRM Pipeline Design
- Lead Lifecycle Management
- Lead Qualification & Routing
- Sales Automation

Automation & Integrations

- Workflow Automation
- n8n
- API Integration
- REST APIs
- Webhooks
- Data Integration & Transformation

AI & Data

- AI Automation
- AI Agents
- JSON
- Data Handling

SOFT SKILLS

- Systems Thinking
- Problem Solving
- Critical Thinking
- Attention to Detail
- Curiosity
- Adaptability
- Documentation

PROFESSIONAL SUMMARY

AI Automation & RevOps Specialist focused on transforming manual business processes into scalable automated systems. Using GoHighLevel, n8n, APIs, webhooks, and AI automation, I build CRM workflows, lead management systems, and revenue operations processes that improve response times, streamline sales workflows, and reduce repetitive administrative work.

FEATURED PROJECTS

1. AI Lead Qualifier & Smart Routing Engine

Designed an AI-powered lead qualification and routing system using GoHighLevel, n8n, and CRM automation. Implemented workflow automation, API integrations, and data handling to capture, score, and route leads to the right sales team members based on defined criteria.

2. Appointment Booking & No-Show Recovery System

Built an automated appointment scheduling and no-show recovery system using GoHighLevel, workflow automation, and webhook integrations. Implemented reminder workflows, rescheduling flows, and follow-up sequences to improve client engagement.

3. Automated Client Onboarding & Fulfillment System

Developed an end-to-end client onboarding and fulfillment system using CRM automation, workflow automation, and API integrations. Automated data collection, task creation, system updates, and delivery workflows to ensure a smooth and efficient onboarding experience.

EDUCATION

Bachelor of Science in Information Technology (BSIT)
University of Perpetual Help System DALTA | Expected Graduation: 2027

CERTIFICATION

Google Digital Marketing & E-commerce Professional Certificate